

PUBLIC PROCUREMENT REFORM

Presentation to MCESD

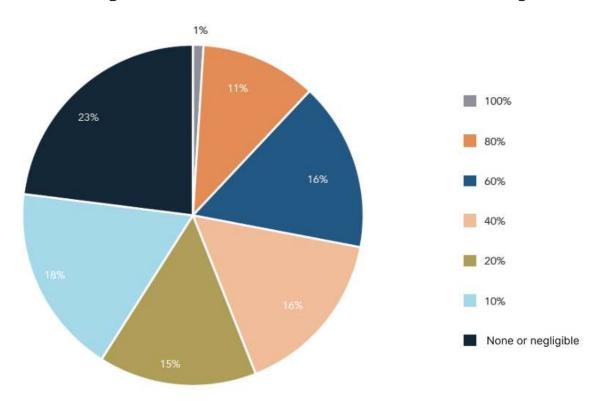




14.04.2023



Why Is The Reform Required



IMPORTANT and **SIGNIFICANT** in terms of business opportunities

Fig 1: Proportion of Revenue Generated from Public Contracts
Extracted from Report on Public Procurement Reform 2021, published by The Malta Chamber



Key Elements





The Stages

Pre Tender Issue

During Response Compilation

At Submission

During Evaluation

At Award

Post Award (Start Date & Delivery/Implementation)



63%

Evaluation of tenders should be completed within 1 month of opening of tenders

33%

Evaluation of tenders should be completed within 3 months of opening of tenders

30+ proposals



Proposals (1)

- Procurement Outlook
- Preliminary Market
 Consultations/Studies
- Clarity on Clarifications
- Better Use of Lots
- The **Green Criteria** & **OHS** Compliance

- What Constitutes Blacklisting
- Adequate Publicising & Scrutiny of Direct Orders
- Project Financing
- Timely Evaluation of Bids
- The Validity Period



Proposals (2)

Cancellations

- by <u>exception</u>, based on clearly defined and limited situations (no generic exceptions)
- reason/s to be given to bidders
- indication of <u>intended way forward</u> of cancelled project in the short term & long term
- do away with the <u>exclusion of liability</u> of contracting authorities
- introduce <u>liability for loss of profits</u> where bad faith, gross negligence and/or wilful misconduct is proven in the conduct of the procurement procedure and the subsequent cancellation



Proposals (3)

- Disclosure iro Recommended Award
 - consortia members
 - bidders to be able to request:
 - technical information which is already in public domain
 - o financial bid form





Proposals (4)

Public Contracts Register

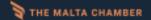
- publicly accessible and easy to use contract register for all public contracts entered into by contracting authorities, including, direct orders
- maximised upon by keeping tabs on the status of public contracts, in particular, whether any <u>payments</u> were made, whether any specific <u>milestones</u> have been reached by the contractor and whether any <u>disputes</u> have been submitted
- show all <u>modifications</u> made, including, a record that <u>necessary approvals</u> have been obtained and also a brief summary of the <u>justification</u>
- no archiving is done iro past tenders and opened tender details on ePPS



Proposals (5)

Contracting Authority

- adequately staffed to oversee entire procurement across all government
- properly staffed with the right expertise and technical competencies
- from drafting to scrutiny post award
- set KPIs



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